

MENTOR PARTNERS



WORKING WITH BUSINESS OWNERS AND INVESTORS
TO DEVELOP, EXECUTE AND INVEST IN BUSINESS STRATEGIES THAT
ACCELERATE OR RE-GENERATE GROWTH.



BOSTON | CHICAGO | NEW YORK | PALM BEACH | PROVIDENCE

www.mentorllc.com

Mentor Partners is a unique enterprise. We combine the disciplines of a consulting firm with the resources of a private equity investor. Our focus is on lower middle-market companies with annual revenues under \$100 million.

APPROACH

At Mentor Partners, we bring actual operator and private equity investor experience into our approach to the M&A arena. Our Co-Founders, Steve LeGraw & Ernest Jacquet, are seasoned deal-makers who lead this hybrid. The advantage of knowing how the other side thinks and strategizes is akin to being in your competitors' huddle. This has translated to not only maximizing value for our clients, it has also spear-headed our success in selecting the "right" partner as our clients look to the future and reflect on their legacy. As an organization we offer three critical advantages:

1. Experienced Dealmakers
2. Dedicated Deal Origination on both the buy and the sell side
3. Deal Cross-Pollination between Strategic firms, traditional Private Equity and non-traditional channels reached by StatTrader.

As a boutique advisor, we are far less transactional than many of our competitors. This enables us to focus our efforts in maximizing value for our clients and allows for true depth & development from a relationship perspective with our firm. This is personal.

TECHNOLOGY

StatTrader is our proprietary deal incubation and exchange platform. StatTrader enables confidential & anonymous access between buyers and sellers and provides a true metrics for actual deal flow among private companies. It can be licensed directly to CPA's as an individual professional, to a firm, and/or state CPA societal perspective. This provides for effective, efficient, and maximum distribution to a heretofore unreached audience. StatTrader houses anonymously profiled links to their private company sponsors and processed links sourced from SEC filings of public companies.



PEOPLE

Stephen LeGraw, Managing Partner

Deal Structuring & Negotiation

Phone: 617-835-8120

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- Harvard MBA
- CEO to multiple Middle Market Companies
- Led the acquisition, integration and divestment of multiple companies as a CEO, as an investor, and as an advisor
- Successfully combined companies as an investor achieving a + 45% IRR and 2.5x for investors



Ernest K. Jacquet, Managing Partner

Private Equity & Investor Relations

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- Stanford MBA
- Investment Banker with Morgan Stanley
- Private Equity investor with Bain Capital and Summit Partners
- Founder of Parthenon Capital a \$2.4 billion private equity firm



Jerry Kehoe, Managing Principal

Deal Origination & Client Relations

Phone: 617-395-7465

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- Originated and sourced hundreds of deals
- 25 years Client Relations & Business Development; boutique investment banking since 2006



David J. Serpa, Managing Principal

Director of Deal Incubation & Technology Licensing

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- Technology partnering champion with Verizon, Bell Atlantic and NYEX
- 20 years of sales & marketing experience as a consultant and manager

